

Johnson's Computer Consulting, Inc.



"We're not satisfied until you're a satisfied customer."

Why put out fires when you can stop them before they start? These days, having your computers go down is like having the lights go out—you simply can't function. Yet you can avoid computer problems that threaten to derail your business; we'll show you how. We'll ask the right questions to discover just how you use computers in your business—and help you *prevent* problems instead of waiting for things to go wrong.

We become part of your team. When you work with Johnson's Computer Consulting, we're part of your "inner circle." No need to add staff; you'll have an ongoing relationship with us just like with your accountant or financial advisor. No more working with customer service reps located overseas or with tech people who are fluent in "Geek" but can't translate to English.

Your people call us directly. You may not even be aware how much time gets wasted by employees trying to solve their own computer problems. People often make the mistake of thinking they should know things they shouldn't—no one likes to feel stupid! By the time you hear about a problem, you may have lost many hours (and dollars) of productivity. That doesn't need to happen—Joe and Jane End-User contact Johnson's Computer Consulting directly, so you can focus on your running business—and keeping *your* customers happy.

We educate your employees on the "easy" tasks. Some computer problems *do* have simple solutions. We'll show your employees which problems they can solve themselves, which ones they shouldn't try to, and how to know the difference—so you know they won't be calling Johnson's Computer Consulting for "every little thing."

You can count on our integrity and honesty. If we can't fix your problem, we'll tell you so. We have connections with other "techie" and will get you the help you need, because we're committed to providing you with the best solution. We love what we do, and we aren't satisfied until you are.

Did you know that old systems often create unseen expenses? Frequent failures of "older" systems (which aren't as old as you might think!) often drain money in ways you can't see. We'll take a look at your system to see if an upgrade will boost your bottom line.



Johnson's Computer Consulting delivers. "Peter does what he says he's going to do. Period." —Mike Snow, Maintenance Technology, Inc.

Johnson's Computer Consulting is easy to work with. "Peter's an all-around nice guy, and you want someone you can relate to." —Dan Foster, Farm Family Insurance

More benefits of working with Johnson's Computer Consulting: fast response so you'll get back to work as quickly as possible · freedom to travel with wireless solutions and remote support · continuous monitoring of critical systems like servers, antivirus, backup, and Internet · expert advice on the best software for you · 17 years' experience · just ask me anything about your computer!

Think professional computer services are too expensive? Let us show you how keeping ahead of difficulties will cost you less in downtime and out-of-pocket expenses than waiting for things to break.

Visit www.jccinc.net and enter your name and e-mail address to receive tips on how to enjoy a good working relationship with your computer system.

Johnson's Computer Consulting

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Please see other side for testimonials from our satisfied customers.

"**Johnson's Computer Consulting understands how busy small business owners are** and works with them to find simple, cost-effective solutions." —Brian Beland, Owner, KV Tooling Systems

"Our computers are critical to our operation. We don't have a big network, but when it's down, we're basically out of business. We needed somebody accessible, reasonably priced, and easy to deal with. Others don't always give you the service, but **Johnson's Computer Consulting shows up and provides good service**. Peter's an all-around nice guy, and you want someone you can relate to. **Give him a problem and he can solve it.**" —Dan Foster, Farm Family Insurance

"**You're in good hands.**" —Kevin Dandrea, Unishippers



"Johnson's Computer Consulting is a very good fit for our firm. **We've been very, very happy working with them for 2½ years.** We had worked with others job-by-job, but Peter is part of our team now. He's very organized, talented, fairly priced, and really cares about the end-user like us. Peter does what he says he's going to do. Period." —Mike Snow, Maintenance Technology, Inc.

"I took my computer to Johnson's Computer Consulting with what I thought was a single, simple problem. In the process of solving that problem, **Peter found a whole host of other issues I never would have known about.** Those problems turned out to be the simple ones!

The original problem persisted, and we continued to work on it remotely after I left. Peter spent over an hour with me troubleshooting it, in the process demonstrating infinite patience in addition to technical skill—never talking down to me or using technical terms without explaining them. **He truly speaks Geek and can translate to English!**" —Lisa J. Lehr, Just Right Copy

"As a Maine-based startup organization with out-of-area virtual offices, **we require relatively sophisticated information systems with remote access** and the flexibility to meet our rapid growth. **Our internal IT sources are limited,** and Johnson's Computer Consulting has filled the gap. They have met our design, implementation, and support needs; guided us in our hardware and software choices; and created a platform and network that are easy to use and free of problems. We appreciate their **prompt response to our calls** for modifications, enhancements, and troubleshooting." —Glenn Flanders, CFO, Bistro Fresh

"Before I found JCC, Inc., **I received disappointing service from one of their competitors.** I'm no computer expert, and I feel confident that when something goes wrong, I can call them, and they not only solve my problems, **they explain things in terms I can understand!** I'm most grateful to have them as **part of our team** as our business grows, **so I can focus on what I was hired to do.** Their reliable service and expertise set them apart from all the rest." —June Mrazik, Owner, J & L Mortgage Professionals

"We wanted the personal attention of a smaller company. Johnson's Computer Consulting is responsive and has a good working knowledge of computer systems and **excellent attention to detail.**" —John Scott, HP Cummings

"Like all businesses today, we are dependent on our computer systems for virtually every phase of operation. Order entry, inventory control, all back room functions, tire balancing and sales information management are all dependent on computer systems that work. **We cannot afford much down time!** We must support four retail locations from Bangor to Portland, and we have no in-house IT person. **Johnson's Computer Consulting has provided the expert support we need, always responding quickly and efficiently with the solutions we need.**" —John A. Thibodeau, Controller, Maine Commercial Tire, Inc.

"Peter, **you really came to my rescue** early on a Saturday morning when I couldn't use my laptop. My business requires a computer. Thanks to your expertise, I was up and running within a few hours. You're a real pleasure to work with. You even called the next day to make sure it was still working! **Peter, you're the best!**" —Tari Conley, Appreciation Works

"I needed help with both my office and personal computers. Peter is very responsive and addresses problems quickly. Other computer consulting businesses were not as prompt and their fees were higher. **I'd recommend Johnson's Computer Consulting without any reservations whatsoever.**" —James Harrington, Esq.

"Peter was highly recommended to me when I opened my business. I was setting up a whole office, so I needed domain names and everything else. **He's always there for us,** just a phone call away. He can just take over and have us fixed immediately. I would tell others that they absolutely have to call him." —April Sawtelle, Sawtelle's Hometown Realty

